

SMRCOC Is Your Chamber Resource and Your Business Source.

April 2011

MY SIDE OF THE CONVERSATION

There is a U.S. Postal Service television advertisement that is really striking a chord with me. The ad message shows a business employee, who is offered a savings on postal shipping. The employee refuses the savings by saying "I don't own the company so I don't care about saving the company money!"

WOW!! This is thought provoking at the very least, and I know that it happens. This reaction has actually happened to me, when I offered a substantial savings on Workers Compensation to a local dealership. The response left me with the impression that the employee was not truly vested in her employer's bottom line. WOW!!

So, a word to the wise: Do not assume that your company decision makers will take that extra step to ensure the very best for your business.

Consider fiscal or image responsibility as proprietary, something that you alone may own.

Guard it, cherish it, and encourage others to respect it!

Julia Maxton
President

In This Issue

- My Side of the Conversation
- 2011 Business Principles
- Google Rules
- Calendar of Events 2011
- Business Open Houses
- Ireland Update
- Stay Connected

SMRCOC.org

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SOUTH METRO REGIONAL CHAMBER OF COMMERCE DECLARATION OF BUSINESS MEMBER PRINCIPLES - CHALLENGE

We ask you to -

- Encourage straight forward and ethical business practices
- Endorse graciousness and kindness to all persons encountered. (Quality experience results in return business)
- Offer the best goods and services at a fair price
- Consider customer service in all forms as the ultimate goal of business success
- Cultivate all business contacts as opportunities

Part of SMRCOC, Economic Development presentation given by: Deb Norris, Vice President of Workforce Development & Corporate Services; Sinclair Community College.

GOOGLE RULES:

To engineer better managers, Google poured over performance reviews, feedback surveys and award nominations, correlating words and phrases as only a data-driven company like it can do. Here is an edited list of the directives it produced-in order of importance- as well as a few management pitfalls it found.

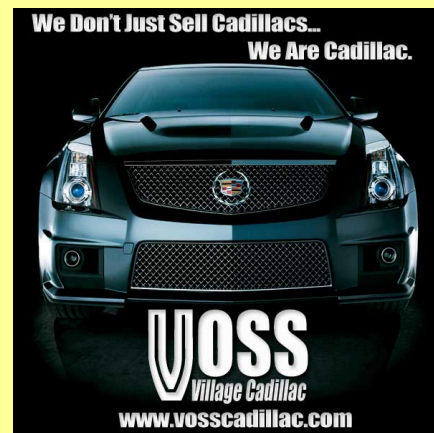
SIX GOOD BEHAVIORS:

- Express interest in team members' success and personal well-being
- Don't be a sissy: Be productive and results-oriented
- Be a good communicator and listen to your team
- Help your employees with career development
- Have a clear vision and strategy for the team
- Have key technical skills so you can help advise the team

THREE PITFALLS OF MANAGERS:

- Have trouble making a transition to the team
- Lack a consistent approach to performance management and career development
- Spend too little time managing and communicating

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2011 CALENDAR OF EVENTS - SAVE THESE DATES!*

Metro Breakfast

Champps Americana, 7880 Washington Village Dr. Centerville

Fourth Tuesday of each month: April 26, May 24, June 28, July 26, Aug 23, Sept 27, Nov 22

7:30-9:00 a.m.

\$12.00 per person/members \$17.00 per person/ non members

Members / Non Members - \$25.00 at door

Sponsored By: Grandview Hospital, Southview Medical Center, Sycamore Medical Center, McGohan

Brabender, Hunter Consulting Co. & Cox Media Group

"Business Showcase" Displays & Networking Event

Sycamore Creek Country Club, 8300 Country Club Lane Springboro

Monday, April 18 5:00-7:00 p.m.

Contact the office for more details 433-2032 x 100

Sponsored By: Grandview Hospital, Southview Medical Center, Sycamore Medical Center, McGohan

Brabender, Hunter Consulting Co. & Cox Media Group

[Business Show Case Application Form](#)

Woman Who Work - Series

Champps Americana, 7880 Washington Village Dr. Centerville

First Wednesday of each month: May 4, June 1, July 6, Aug 3, Sept 7, Oct 5, Nov 2, Dec 7

5:00- ? p.m.

COD Beverages (happy hour prices) Reservations not necessary

Sponsored By: Champps Americana & Weber Jewelers

SMRCOC & Miami Valley Hospital South presents: Health Works!

Health Myths Exposed!

Miami Valley Hospital South, 2400 Miami Valley Dr. Centerville : MVHS Sunroom

Thursdays: May 19, June 16, July 21, Aug 18, Sept 15

11:30 - 1:00p.m.

Cost: \$7.00 (includes Healthy Wrap/ Fruit/ Sun Chips/ Dessert/ Beverage)

Must RSVP (937) 433-2032 x200

"2011" Small Business Protection Series II: "Cyber for Small Business"

Bravo - Dayton Mall, Miamisburg Centerville Road

Presented by Dan O'Callaghan, CISO; Sinclair College

Tuesday, June 7 Registration 7:30 a.m. Breakfast Buffet 8:00 a.m. Presentation 8:30 a.m.

\$30.00 per person/members and \$40.00 per person/ non members

Women's Wine & Cheese Networking Party

Benham's Grove, 166 N. Main St., Centerville

Tuesday, June 14 5:00 - 7:00 p.m.

Sponsored By: Grandview Hospital, Southview Medical Center, Sycamore Medical Center, McGohan

Brabender, Hunter Consulting Co., Graceworks Lutheran Services & Cox Media Group

Annual Breakfast & Business Awards

The Gallery at Yankee Trace, 10000 Yankee St Centerville

Wednesday, October 26 7:15 a.m. - 9:00 a.m.

No payment at the door

Sponsored By: Grandview Hospital, Southview Medical Center, Sycamore Medical Center, McGohan

Brabender, Hunter Consulting Co., Cox Media Group & Wright Patt Credit Union

Exploring Ireland Trip (Dublin & Killarney)

8 days • 8 Meals: 6 Breakfast • 2 Dinners

Wednesday, November 9-16

Contact: Greg Wingham, Joy Tour & Travel (513) 777-8221

Sponsored By: South Metro Regional Chamber of Commerce

[Ireland Flyer](#)

Annual Holiday Feast

Sycamore Creek Country Club 8300 Country Club Lane Springboro

Wednesday, December 14 11:00 a.m. - 1:00 p.m.

NO payment at the door

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***EVENT RESERVATION POLICY**

All reservations for Chamber events have a cancellation date, usually one week prior to the event (check our website at www.smrccoc.org or event invitation). This date represents a guarantee from the Chamber to the event facility concerning payment and commitment, no exceptions. Please be responsible and honor that date to assist this office in managing our budget. All event registrations will only be accepted IN ADVANCE by check or credit card. We will not offer payment at the door. No refunds after cancellation date or 3 days prior including lack of attendance.

Adults only!

Reservations required.

For more information about how you can advertise your business through this monthly e-newsletter please contact memberservices@smrccoc.org or 937 433 2032 ext 102.

STAY CONNECTED TO SMRCOC
[On the web at www.smrccoc.org](http://www.smrccoc.org)

View our profile on **Linked in**

Find us on **Facebook**

Sponsored By: Grandview Hospital, Southview Medical Center, Sycamore Medical Center, McGohan Brabender, Hunter Consulting Co. & Cox Media Group

For more information on any event visit www.smrccoc.org

SOUTH METRO CHAMBER 2011 - BUSINESS OPEN HOUSES!

Presented by: Centerville, Miami Township, Miamisburg, Springboro, Washington Twp., & West Carrollton

"We advocate for business needs to assure economic vitality in our region!"

(Adults only, reservations required, guest welcome)

No-charge events

IAAP Wings Chapter & SpringHill Suites Dayton Mall

Springhill Suites, 417 Springboro Pike, Miamisburg
Thursday, March 10 5:00-7:00 p.m.

Zig Zag Gallery

Zig Zag Gallery, 101 E. Alex Bell Rd., Ste. 172, Centerville
Thursday, November 3 5:00-7:00 p.m.

IAAP Wings Chapter & Homewood Suites by Hilton South

Homewood Suites, 3100 Contemporary Lane, Miamisburg
Thursday, May 19 5:00-7:00 p.m.

All no charge events made possible by our supporting cities and townships
Use our convenient new reservation line (937) 433-2032 ext 200 for quick registration

AS A COURTESY - RESERVATIONS REQUIRED

Adults Only

For more information on the business open houses visit www.smrccoc.org

EXPLORING IRELAND TRIP

Highlight...Dublin *Killarney * Irish Evening

8 days • 8 Meals: 6 Breakfast • 2 Dinners

Wednesday November 9-16

Space is limited and will be handled on a first come, first served basis, so book early!

Contact Greg Wingham at Joy Tour & Travel
[(513) 777-8221] for more information.



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