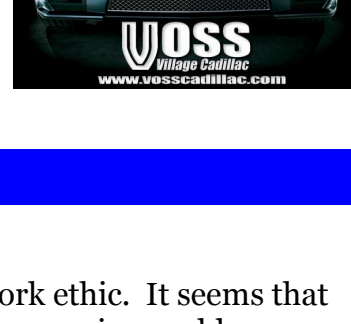
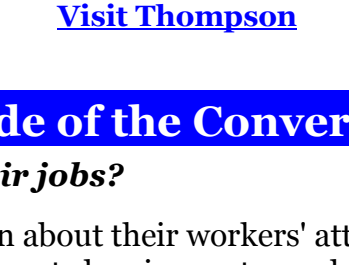
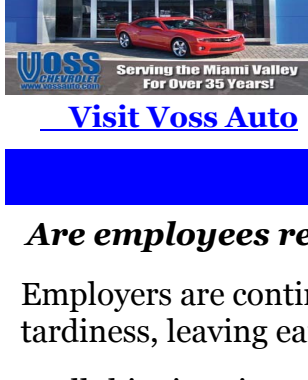


February 2016



My Side of the Conversation

Are employees respectful of their jobs?

Employees are continuing to complain about their workers' attitude and work ethic. It seems that tardiness, leaving early, pandering, or not showing up to work at all is still a growing problem.

I call this situation Time Theft

Conversationalists will ask me, "Is the economy better?" My answer, "The economy is very fragile, perilously straddling some dynamic economic shifts. This ambivalent workforce plays a big part in this delicate balance."

Additionally in 2016 other "economy busters" shall continue; such as lowest crude oil prices, China's distillation of the dollar, world trade deficits, sanctions, health care costs, taxes, and the big one – Primary and Presidential elections.

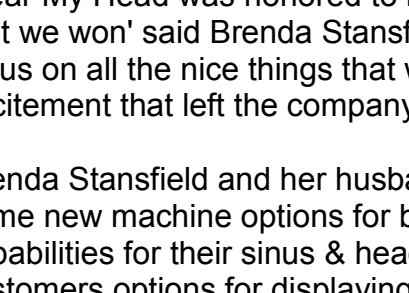
So with workers' lack of interest in employment, plus all of these other major hurdles, 2016 will be a very tough year.

I will earmark Time Theft the worst denominator, with the others following close behind.

Be prepared, be proactive, maybe "hunker down" a bit, hopefully it will get better.



Julia Maxton, Chamber President



Congratulations! to Clear My Head Business of the Year Winner for 2015

Business of the Year

A Message from the 2015 Business of the Year Winner

Clear My Head was honored to be the SMRCOC's 2015 Business of the Year! 'I was just in shock that we won' said Brenda Stansfield. 'I remember being so excited and surprised that I couldn't focus on all the nice things that were said! Truly an honor!' That event just seemed to kick off more excitement that left the company on a high note as they rang in 2016.

Brenda Stansfield and her husband attended 'Pack Expo' in Las Vegas in 2015 to investigate some new machine options for better packaging. They hit a home run with their new blister pack capabilities for their sinus & headache roll-on relief. 'It was important to us to be able to offer our customers options for displaying our products, and of course still being able to ship it fresh' Ms. Stansfield said. 'The new blister pack is a better option for our retail customers that want more product information and an upscale look, while the small box options are still important for those that need a small footprint.' The packaging was so well received that it will be featured in an upcoming article in 'Packaging Digest' in 2016.

Clear My Head was also 'discovered' by 'The Grommet' in 2015 and had it's big launch on January 6, 2016. This is great exposure, as only 3% of products submitted are chosen by The Grommet. The Grommet launches 'undiscovered' or 'under-represented' brands and give them national & international exposure. Many retail places look to the site to see what is new and exciting in retail. They also featured Clear My Head's founder with a video 'Maker's Story' and an on-live chat the day of the launch. The video was shot on location at their West Carrollton office and at Cox Arboretum and tells the back story of creating Clear My Head. You can see their 'Maker's Story' and a transcript of the launch at thegrommet.com.

Clear My Head manufactures all natural sinus & headache products that are sold in spas, resorts and selected retail establishments. Locally they are available at Dorothy Lane Markets and the Town & Country Kroger location. For more information go to clearmyhead.com.

South Metro "Quote" for the Month



"Clients do not come first. Employees come first. If you take care of your employees, they will take care of the clients."
Richard Branson

Safety Event presented by SMRCOC

Be Smart Be Safe: 2016 Crime Trend Update Series

February 23, 2016

Miami Township Administration building (community room)

8:00 a.m. - 9:00 a.m.

2700 Lyons Road, Miamisburg, Ohio 45342.

MUST RSVP (937) 433-2032 x 200 / Seating is limited – No-Charge Event

Bullet Resistant Business?

Due to a series of recent events, many people are concerned with safety and security for themselves, their family, school, church and business. Some of the things that are happening, more and more often, can seem overwhelming and make us all feel that there is no way to make a safe place to live, learn, shop and worship. There are a number of concrete proactive steps available to all of us that can help ensure our safety and protect the things that we hold most dear. There is a wide scope of options available to you and the purpose of this training will be to identify the steps needed to make every environment around you as secure as possible.

We will discuss safety issues which impact you and your environment, as well as some of the things you can do to make a safer,

Home School

Office Factory

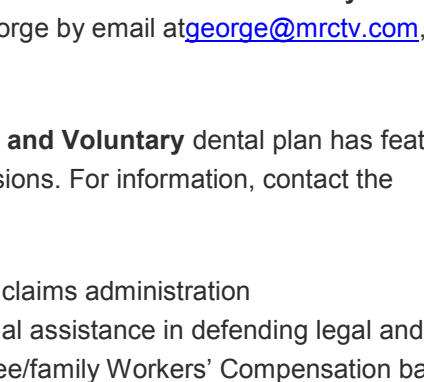
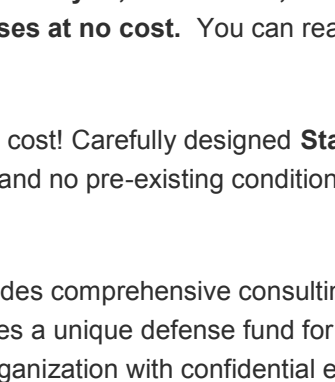
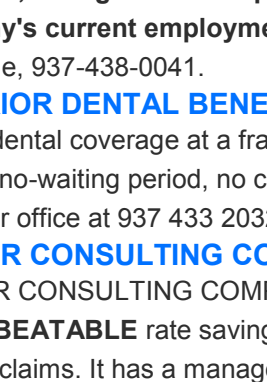
Retail Business Church

Public Gathering Place

There may be nothing you can do to prevent an attack from a mental patient, drunk, disgruntled ex-employee or terrorist. There are positive steps that you can take to help minimize the potential damage that can inflict, slow down the perpetrator and respond to the aftermath. This training is meant to help prepare yourself and structure your environment in case of such an emergency. The focus will be on simple, easy and inexpensive steps that will set a foundation for a response.

The instructor for this meeting will be **Captain John Magill with the Miami Township Police Department**. Captain Magill has 33 years of police training and experience with a focus on tactics and the police response to violence in public and active shooters.

We will begin a community dialog and some structured training on February 23, 2016 with a meeting of the South Metro Regional Chamber of Commerce. The meeting will be held at 8 a.m. in the community room at the Miami Township Administration building, 2700 Lyons Road, Miamisburg, Ohio 45342. Please call the Chamber at 937-433-2032 to make a reservation, as participation is limited. Coffee and bagels will be provided.



Member to Member Benefits

MEMBER TO MEMBER BENEFITS As of January 25, 2016

Please take note of the following special pricing and offers available to South Metro Chamber Members from South Metro Chamber Members. Follow the link to see complete information on all benefits.

To find out how your business can offer a Chamber Member to Member Benefit please contact Bill at 937 433 2032 ext. 102 Buy Local Buy American

FIVE SEASONS FAMILY SPORTS CLUB

Five Seasons Family Sports Club is pleased to provide special benefits for members of The South Metro Regional Chamber of Commerce. Call TODAY and speak with Anthony Davidson at 937-848-9236. You will be surprised how affordable the top club in Dayton is for SMRCOC members. Restrictions may apply.

MRC STAFFING SOLUTIONS

MRC Staffing Solutions, a local area staffing firm, has recently expanded its' product offerings to include Recruitment Process Outsourcing (RPO). Save time and reduce costs. Visit MRC Staffing Solutions website at <http://mrcvt.com/client/outourcing.htm> to learn more about the benefits of RPO. As a special offer to South Metro Chamber members, George will be happy to meet with you, one-on-one, and provide an initial assessment of your company's current employment processes at no cost. You can reach George by email at george@mrcvt.com, or telephone, 937-438-0041.

SUPERIOR DENTAL BENEFITS

Quality dental coverage at a fraction of the cost! Carefully designed Standard and Voluntary dental plan has features such as no-waiting period, no claim forms and no pre-existing condition exclusions. For information, contact the Chamber office at 937 433 2032.

HUNTER CONSULTING COMPANY

HUNTER CONSULTING COMPANY provides comprehensive consulting and claims administration with UNBEATABLE rate savings. It includes a unique defense fund for financial assistance in defending legal and medical claims. It has a managed Care Organization with confidential employee/family Workers' Compensation based counseling program available for Chamber members at a reduced rate through 3-hab. For more information, contact the Chamber at 937 433 2032 or Hunter Consulting at 513 231 4028.

FREUND, FREEZE & ARNOLD

Freund, Freeze & Arnold provides preventive, proactive legal care as a value-added business strategy designed to decrease risk and increase profitability for Ohio businesses. FF&A is committed to the members of the South Metro Chamber and is pleased to offer the following member-to-member benefit. **Chamber members may receive one phone consultation per month at no charge. Chamber members will also receive a 20% discount on legal services.** For more information or to set an appointment, contact Matthew DiCicco at 937-913-0137 or by email at mdicicco@ffalaw.com or Wayne Waite at 937-913-0107 or by email at wwaite@ffalaw.com.

THE CENTERVILLE SERVICE CENTER

Centerville Service Center is a Centerville, OH, auto repair shop that works with your car, truck, or SUV. Whether you own a domestic or European model, our full range of maintenance services which may uphold your vehicle's warranty. The priority of our experienced technicians is to meet your needs and expectations while staying within your budget. The Centerville Service Center is giving a 10% discount (up to \$50) to all South Metro Chamber members. For an appointment or more information, please call us at 937 433 5122 or visit our website at AutoRepairCenterille.com.

MID-OHIO DIRECT MARKETING

Mid-Ohio Direct Marketing is pleased to offer 10% off Direct Mail or Online Digital Display Advertising (Banner Ads) for SMRCOC Members on their first order or campaign. This includes Variable Data Postcards Mailings, Redplum Consumer Direct Mail Products, Q-Pon Book Savings Magazine and Brand.net online digital display. Mid-Ohio Direct

Member to Member

MID-OHIO DIRECT MARKETING

Marketing, in business since 1994, offers graphic design service, data mining, print, mailing service and analytic reporting. Please contact Mel Kelley at (937)-434-3158 or mel@midohiomark.com and let us know how we can help!

MAIDPRO DAYTON

MaidPro Dayton offers residential and office/commercial cleaning services. We specialize in daily, weekly, bi-weekly, and monthly office cleans or we can build a customized schedule to fit your needs. No contracts are required. Contact us for a free estimate. Call Paul Santiago at 937.350.6105 ext. 2 or by email at psantiago@maidpro.com

SAM'S CLUB

Now when you join as a Professional Service Industry, business owner or employee you will receive a \$25 gift card with your membership or renewal.

MIDWEST SECURITY SERVICES

Midwest Security Services is pleased to offer South Metro Chamber Members a 5% discount on Residential and a 10% discount on Commercial properties. For complete details or to sign up, contact Midwest at 937 853 9000 or check out their web site at www.mwsecurityservices.com.

SPRINGCREEK FERTILITY

SpringCreek Fertility is Dayton's only full service, independent fertility center. We strive to offer evidence-based, patient-centered fertility treatments for anyone wanting to build a family. We also have discounted pharmacy packages, discounts for those serving in the Military and programs for those who are cancer survivors through Live Strong Fertility program. Please visit our website at www.SpringCreekFertility.com or give us a call at 937-458-5084.

OFFICE DEPOT

When you sign up on line or purchase your store purchase card, you start receiving discounts on the top 600 item "Best Buy List" as well as custom-core pricing for your company or organization. There is no contract – no-sign on fees. Sign up today and start enjoying 15% to 55% on core items. There is also free shipping on order of \$50 or more.

Teach2bit

Dayton Tech Services provides Helpdesk Support, Network Administration and IT Consulting to local businesses. We offer an hourly service for smaller clients who need assistance as issues occur. In addition, we offer monthly managed services for larger clients who need a more proactive approach for their computer networks. For a free onsite network analysis, please contact Michael Daley at 937-825-2538.

THE MORGANSTORE

MorganStore, a local apparel and uniform company, is pleased to offer South Metro Regional Chamber of Commerce members a free apparel or uniform consultation on their first order and free logo set-up on any order of 6 pieces or more. Contact them at morganstoredayton@morganservices.com to learn more about their products and services. Additional information is on the Chamber website.

MEMBER SERVICE MOMENT

February 11th Safety Council Meeting will feature Matthew Tyler from the Montgomery County Health Dept. speaking on "Tales and Myths" from a local health dept. Safety Council meetings are open to all. You do not have to be a member to attend. All meetings are held at Miami Valley Hospital South from 8 to 9:30 AM, for reservations email info@smrcoc.org.

February 23rd Be Smart be Safe: 2016 Crime Trend Series. See detailed information above.

March 10th Safety Council Meeting will feature Ken Fields, Owner of Waynesville Pharmacy, speaking on Drug Dependency.

March 16th the second of the South Metro Media Toolkit Digital Workshop Series, "Maximize Your Google Analytics, 7:30 to 9 AM, Miami Township Branch of the Dayton Metro Library. This is a no-charge program, but reservations are required. RSVP to info@smrcoc.org

All events are listed on our website at www.smrcoc.org.

SOUTH METRO REGIONAL CHAMBER OF COMMERCE

2016 CALENDAR OF EVENTS SPONSORED BY



EVENT RESERVATION POLICY

All reservations for Chamber events have a cancellation date, usually one week prior to the event (check our website at www.smrcoc.org or event invitation). This date represents a guarantee from the Chamber to the event facility concerning payment and commitment, no exceptions. Please be responsible and honor that date to assist this office in managing our budget. All event registrations will only be accepted IN ADVANCE by check or credit card. We will not offer payment at the door. No refunds after cancellation date or 3 days prior, including lack of attendance. Adults only! **Reservations required. (937) 433-2032 x 200**

BEGIN or END your day with the South Metro Regional Chamber of Commerce Quarterly Events!

Date	Event	Location
Thursday	Safety Council Meetings (Improve Workplace Safety)	Miami Valley Hospital South
Jan 14, Feb 11, March 10,	Events & Programs will be held from 8-10 a.m. (Starts 8:30 Sharp)	2400 Miami Valley Dr.
April 14, May 12, June 9,	Safety Council Members - \$15.00, Non Safety Council Members - \$20.00	Centerville
July 14, Aug 11, Sept 8,	Must RSVP – 433-2032 x 200	
Oct 13, Nov 10, Dec 8	Sponsored By: Miami Valley Hospital South	
Wednesday		
June 15	"Adult Summer Camp" Presented by: NCR Country Club & Women Who Work	NCR Country Club 4435 Dogwood Trail, Kettering
	5:00-7:00 p.m. \$35.00 per person / C.O.D Bar/Reservations are Required Please RSVP 433-2032 x 200	
Wednesday		
January 20, March 16, May 18	South Metro Media Toolkit Digital Workshop Series South Metro Regional Chamber and Cox Digital Marketing will team up on three events to inform Chamber members on best practice in digital marketing 7:30 a.m. 8:00 a.m. Breakfast / 8:00 a.m. 9:00 a.m. Presentation No Charge Event! (937) 433-2032 x 200 or info@smrcoc.org	Miami Township Dayton Library 2718 Lyons Rd. Miamisburg, Oh 45342
Wednesday		
	Annual Breakfast & Business Awards	NCR Country Club 4435 Dogwood Trail Kettering
October 26	7:30 a.m. – 9:15 a.m. No payment at the door Please RSVP 433-2032 x 200	
Thursday		
September 29	Business-To-Business Health & Benefit Showcase 5:00-7:00 p.m. Admission: No Charge Members - \$100.00 per 6' display table - Non Members \$150.00 per 6' display table Call for more information - (937) 433-2032 x 100 Sponsored By: Miami Valley Hospital South Please RSVP 433-2032 x 200	Miami Valley Hospital South 2400 Miami Valley Dr. Centerville

Two very popular events, Metro Breakfast and Women Who Work, will be scheduled throughout 2016. Watch for changing locations and powerful topics. Reservations will be required.

South Metro Chamber 2016

Business Open Houses!

"We advocate for business needs to assure economic vitality in our region!"
(Adults only, reservations required, guests welcome)

No-charge events

Monday **Dayton Dragons Unique Outing** **Fifth Third Field**

May 23 6:00 – End of Game – Dragons vs. Fighting Green Hot Rods **Dayton**

Contact Trafion Eutsler 937-228-2287 X 117

\$30.00 per person – MUST RSVP

