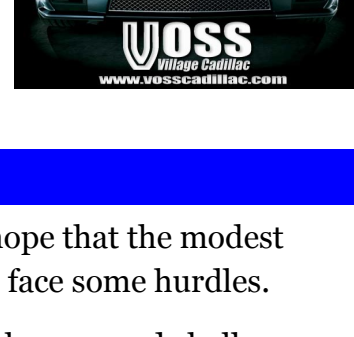
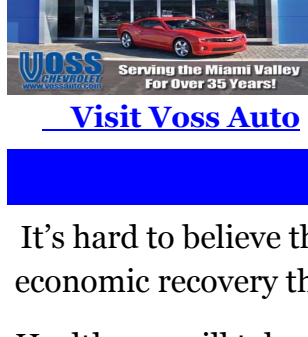


January 2016

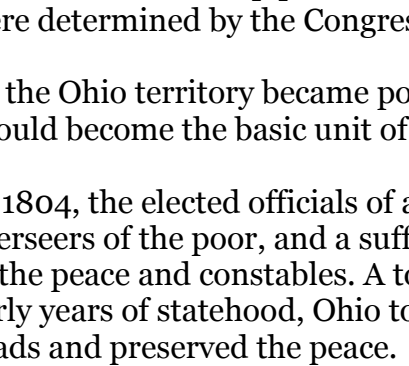


My Side of the Conversation

It's hard to believe that we are immersed into 2016 already. We can only hope that the modest economic recovery that we experienced in 2015 continues. However, we do face some hurdles. Healthcare will take effect in 2016 bringing with it some new and very big changes and challenges. We also will see big shifts in the economy during the Presidential primary campaigns and elections. Terrorism is not going away either, so for the very first time we face war-like emergencies on American soil. All this being said, we still will conduct business with optimism and creativity; always striving to grow and improve while plumping up the bottom line. As usual, the South Metro Chamber and the South Metro Safety Council set the bar of excellence for others to emulate and aspire to. We are proud of our reputation, protect our good name fiercely, and cherish the high-level support that we enjoy. Thank you for your confidence. We take it seriously and pledge to never let you down.



Julia Maxton, Chamber President



Congratulations! to Clear My Head Business of the Year Winner for 2015

How Ohio Townships Evolved

History of Ohio Townships

In Ohio, the township predates our state government. The townships' size and shape were determined by the Congressional Acts, which established the various land grants. As the Ohio territory became populated, it was only natural that the surveyed townships should become the basic unit of local government. In 1804, the elected officials of a township consisted of three trustees, a clerk, two overseers of the poor, and a sufficient number of highway supervisors, in addition to justices of the peace and constables. A township treasurer and assessor were later added. In the early years of statehood, Ohio township government cared for the poor, maintained the roads and preserved the peace. Today, just as in 1804, the township is a political subdivision of the state. To keep pace with the demands of changing times, the functions, duties and obligations of the township have changed over the years. Demands for increased or different services have prompted the state legislature to grant Ohio's 1,308 townships the authority to fulfill these changing needs. Three trustees and a fiscal officer, each elected to a four-year term, administer our townships today. In addition, some townships now appoint a township administrator, whose duties are defined by the individual township. The township administrator typically helps plan, coordinate and implement township goals. Elected officials fill their roles on a part-time basis; however, their intimate knowledge of their community, its needs and its citizens enables them to offer more personal service than any other unit of government. Townships today are responsible for fire and police protection, parks and recreation, zoning, cemeteries, waste disposal, maintaining roads, and more.

Welcome to our newest Members

Huynh Insurance and Financial Services	Triad Title Agency Inc.
Synergy Family Therapy Specialists	Dynamic Pension Services
MBSS – Next Plan IQ	Lizard Apparel & Promotion
ANG Aerospace	Alzheimer's Association
Bagger Dave's	KB Hotel Group
Jillian Faggionato State Farm	The Booksellers at Austin Landing
The Waterworks	Bright Street Supply
CESO Inc.	Shawn Thacker State Farm

MEMBERSHIP SAVINGS

Resolve to save money in the New Year by taking advantage of the Member to Member cost saving offers and discounts from the Chambers major benefit suppliers. Great values that not only bring more to your bottom line but also provide benefits that you and your employees can use.

DPL Energy provides reliable service and customized rate reductions for your business and for you and your employees on residential rates. It is a proven value. Contact Reggie Franklin at 937 259 7815 or Reggie.franklin@dplinc.com for complete information.

Superior Dental provides special discounts to Chamber member's on group and individual dental programs. This is not a one size fits all and the plans can be designed to meet your employees individual and family needs. You may choose from the vary basic to a more all-inclusive plan. Unlike most group plans there is no percentage of participation required. Contact Superior Dental at

Hunter Consulting is our Third Party Administrator for our Group Workers Comp. Plan. While the open enrollment period has ended mark your calendars for next to have Hunter provide a competitive quote on your Workers Comp. Hunter is a family owned company that provides excellent personal service to their clients. For more information on Hunter Consulting contact them at 800 486 6652. For our larger employers Hunter is the largest administrator of Self-funded Workers Comp Plans in the state of Ohio.

Office Depot while the Office Depot Discount Plan has been offered to Chamber Members for many years, some may not be aware that it has been simplified and the list of discounted items is over 1,400 and includes not only office supplies like paper and toner, it also covers a broad range of cleaning and breakroom supplies. You are able to use the discount in the stores or set up an online account and purchase from the comfort of your office and orders of \$50 or more receive free next day delivery. For more information or to sign up [click here](#).

Next Plan IQ is an exciting new offering from MBSS for employers with fifty or fewer employees. This program helps employers navigate the complex requirements of the ACA, while setting up Health Care Plans than can meet each individual employee's needs. To find out more about the program contact Kevin Lowden at 937 281 2281 or klowden@mbseniorsolutions.com to schedule your free consultation. The South Metro Chamber is privileged to be only one of a handful of Chambers in south/central Ohio that are able to offer this program to their members.

Constant Contact offers a Chamber discount on their internet service. This is a great way to communicate with your customers, provide information on your products and service and to offer special discounts to drive business to your door. It is relatively easy to set up and use and Constant Contact has a quick response line and offers webinars to assist you with ways to use and enhance your communications. [Click here](#)



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FREUND, FREEZE & ARNOLD
A LEGAL PROFESSIONAL ASSOCIATION

[Contact them at www.ffalaw.com](#)

Board of Directors and Officers for 2016

2016 Board of Directors Officers

- Ted Lienesch- Chair
- Nick Keyes Jr. – Chair Elect
- Brenda Kuhn - Vice Chair
- Julia Maxton – President
- Charlotte Miller - Treasurer
- Dave Duebber - Immediate Past Chair
- Matt DiCicco - Nominating Committee Chair

Boarding Members

- Scott Barker - Barker, Beck, Collins & Kronauge Agency
- Rick Barnhart - City of West Carrollton Council
- Mayor Richard Church - Miamisburg
- Dr. Rusty Clifford - Supt. West Carrollton Schools
- Matt DiCicco - Freund Freeze & Arnold
- Dave Duebber – Glimcher Properties
- Daniel L. France, GS-14 DAF - WPAB
- Dr. Tom Henderson - Supt. Centerville City Schools
- Keith Johnson - City Manager Miamisburg
- Pat Keeley - DPL Energy
- Nick Keyes, Jr. - Key-Ads, Inc.
- Danielle Kuehnle - Oberer Realty Services, LTD
- Dr. Brenda Kuhn - Kettering Medical Center
- Cristlyn Johnston - Miami Valley Hospital South
- Jim LaSalvia - Wright "B" Flyer
- Becky Lewis, Southview Medical Center
- Ted Lienesch - Thompson Hine Altry At Law
- Bob Matthews - Miami Twp. Trustee
- Ken McNeerney - Think Patented
- Karen Moon - Huntington Learning Center
- Tom Nicholas - City of Miamisburg Council
- Terry Rogers - Midwest Security Services
- Greg Rogers - Miami Township Administrator
- Walter Sackett - Sycamore Medical Center
- Brenda Stansfield - Clear My Head
- Mayor Jeffery Sanner - West Carrollton
- Kim Schenck - Austin Landing Young Professionals
- Rose Schulz, Nova Creative Group
- Brad Townsend - City Manager of West Carrollton
- David Vail - Supt. Miamisburg City Schools
- Directors Emeritus:**
- Don Klasing - "Retired"
- Dr. Warren Muth - South Dayton Surgeons
- Bud Schindler - Dayton Christian Schools
- Charlotte Miller - "Retired"
- Emeritus - In Memoriam ~ Mitch Cary, Wright B Flyer
- Member Cities and Townships

THANK YOU TO OUR SPONSORS

Thank you to our generous sponsors for 2015. We appreciate your support and all that you do for the South Metro Chamber.

- Alcor Supply**
- Barker, Beck, Collins and Kronauge**
- DP & L**
- Freund, Freeze and Arnold**
- Grandview Medical Center**
- Hunter Consulting Co.**
- Key Ads**
- Midwest Security Service**
- NCR Country Club**
- Oberer Realty Services**
- South Metro Regional Safety Council**
- Southern Ohio Chamber Alliance**
- Southview Medical Center**
- Sycamore/Kettering Medical Center**
- Thompson Hine LLP**
- Voss Auto Network**
- Weber Jewelers**
- Wright—Patt Credit Union**

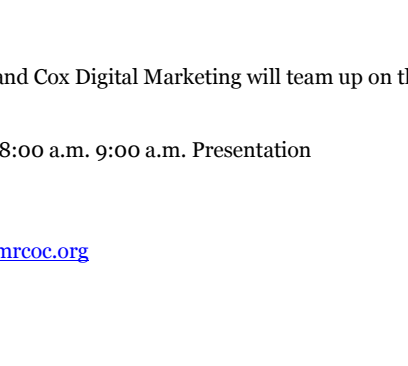
MEMBER SERVICE MOMENT

We have several informational programs in the New Year. Our Metro Media Toolkit Workshops with Cox Digital Marketing will begin in January 20, 2016. All workshops will be held at the Miami Township Branch of the Dayton Public Library. Workshops will be held at 7:30 AM with breakfast and networking and will be over by 9:00 AM. This month's topic is "GeoPrecise Mobil Targeting" in a non-threatening way learn how to drive more and new customers to your business. The program is at no cost but reservations are required. RSVP to info@smrcoc.org.

If you or any of your employees fall asleep at work, the January's Safety Council Meeting will provide great information "Coping with Sleep Apnea "It's all About the Treatment" by Jeff Jones, Administrative Manager, Center for Sleep and Wake Disorders – Miami Valley Hospital. Our meetings are held at Miami Valley Hospital South and begin at 8:00 AM with a light breakfast and we are done by 9:30. The cost for non-safety council members is \$20. To RSVP call 433 2032 ext.

SOUTH METRO REGIONAL CHAMBER OF COMMERCE

2016 CALENDAR OF EVENTS SPONSORED BY



SAVE THESE DATES!

EVENT RESERVATION POLICY

All reservations for Chamber events have a cancellation date, usually one week prior to the event (check our website at www.smrcoc.org or event invitation). This date represents a guarantee from the Chamber to the event facility concerning payment and commitment, no exceptions. Please be responsible and honor that date to assist this office in managing our budget. All event registrations will only be accepted IN ADVANCE by check or credit card. We will not offer payment at the door. No refunds after cancellation date or 3 days prior including lack of attendance. Adults only! **Reservations required. (937) 433-2032 x 200**

BEGIN or END your day with the South Metro Regional Chamber of Commerce Quarterly Events!

Date	Event	Location
Thursday	Safety Council Meetings (Improve Workplace Safety)	Miami Valley Hospital South
Jan 14, Feb 11, March 10,	Events & Programs will be held from 8-10 a.m. (Starts 8:30 Sharpe)	2400 Miami Valley Dr.
April 14, May 12, June 9,	Safety Council Members - \$15.00 Non Safety Council Members - \$20.00	Centerville
July 14, Aug 11, Sept 8,	Must RSVP – 433-2032 x 200	
Oct 13, Nov 10, Dec 8	Sponsored By: Miami Valley Hospital South	
Wednesday	"Adult Summer Camp"	
June 15	Sponsored by: NCR Country Club & Women Who Work Presented by: Weber Jewelers & Thompson Hine LLP	NCR Country Club 4435 Dogwood Trail, Kettering
	5:00-7:00 p.m. \$35.00 per person / C.O.D Bar/Reservations are Required Please RSVP 433-2032 x 200	
Wednesday	South Metro Media Toolkit Digital Workshop Series	
January 20, March 16, May 18	South Metro Regional Chamber and Cox Digital Marketing will team up on three events to inform Chamber members on best practice in digital marketing 7:30 a.m. 8:00 a.m. Breakfast / 8:00 a.m. 9:00 a.m. Presentation No Charge Event! (937) 433-2032 x 200 or info@smrcoc.org	Miami Township Dayton Library 2718 Lyons Rd. Miamisburg, Oh 45342
Wednesday	Annual Breakfast & Business Awards	NCR Country Club
October 26	7:30 a.m. – 9:15 a.m. No payment at the door Please RSVP 433-2032 x 200	4435 Dogwood Trail Kettering
Thursday	Business-To-Business Health & Benefit Showcase	Miami Valley Hospital South
September 29	5:00-7:00 p.m. Admission: No Charge Members - \$100.00 per 6' display table - Non Members \$150.00 per 6' display table Call for more information - (937) 433-2032 x 100 Sponsored By: Miami Valley Hospital South Please RSVP 433-2032 x 200	2400 Miami Valley Dr. Centerville

South Metro Chamber 2016

Business Open Houses!

"We advocate for business needs to assure economic vitality in our region!"

(Adults only, reservations required, guests welcome)

No-charge events

Monday	Dayton Dragons Unique Outing	Fifth Third Field
May 23	6:00 – End of Game – Dragons vs Bowling Green Hot Rods Contact Trafton Eutsler 937-228-2287 X 117	Dayton

\$30.00 per person – MUST RSVP

Night Includes: 1 Suite/Party Deck Ticket for Game, Unlimited Food & Nonalcoholic Beverages, 2 Alcoholic Drink Tickets, 1 Parking Pass, Dayton Dragons Hat, Great Networking with Chamber

Trafton.eutsler@daytondragons.com

